Opera Kelowna Board of Directors Meeting Minutes

Date: Tuesday, November 15, 2022

Time: 6:00pm

Location: Spaces Business Lounge/Zoom

Board Attendees: Allan Neilson (AN), Maria Correia (MC), Riley Dunsmore (RD), Paul Stephenson (PS), Colin Ford (CF), Gayle Lunn (GL), Anna Warwick Sears (AWS), Alison Cathcart (AC)

STAFF: Managing Director Brianna Wells (BW), Artistic Director Rosemary Thomson (RT), Operations Coordinator/Minute-Taker Devon Wells (DW)

Attachments: Minutes of September 13, 2022(Secretary)

Managing Director Report Artistic Director Report

Mainstage Budget, Actuals, Forecast (Managing Director)

Strategic Planning Slide Decks

- 1. Call to Order AN called to order 6:02pm, passed
- 2. Approval of Agenda AN moved, passed
- **3.** Approval of Minutes AWS moved, passed with friendly amendments from BW(see revised below)
 - September 13, 2022

4. Staff Reports

- Managing Director (Brianna Wells) AN moved to accept MD report, passed BW provided clarity on Stephanie Tritchew's role as Engagement Coordinator
- Artistic Director (Rosemary Thomson) AN moved to accept AD report, passed

RT provided clarification regarding funding for The Book of my Shames
Let's Create an Opera - plans to create an annual program based off of how pilot project
goes this December (GL asked for clarification for sponsorship purposes)
S97- MC asked for clarification on what was successful - the artistic side of things was the
most successful piece of S97. Concerns about the financial side of the concerts

5. Board Matters

- Allison Cathcart, Pushor Mitchell Welcome!
- Strategic Planning Saturday, November 19 (see attachments)

Will set up zoom on large screen for Paul. Maria sent out email for logistics. Slides have been sent out

RT requests Jennifer Tung to join us for meeting - AN to canvas other directors online to discuss

Board Succession

On the agenda for Strat planning - directors to consider vice pres/president position for succession

6. Board Committees

• Governance and Finance Committee (Riley Dunsmore; Allan Neilson)

Discussed contracts for RT and BW - hopeful to finalize docs within the next week

Fund Development Committee (Gayle Lunn)

Community Matching Campaign on now - sitting at halfway to \$25000 goal. Ends Nov 25

Will discuss logistical details about how to engage more donors for future campaigns during strat planning session on Sat

Lesson learned for 2023 - begin engaging donors earlier in the year

Grants Committee (Maria Correia; Managing Director)

As written in MD report

7. Company Finances -

- Riley Dunsmore to brief Board on current situation and anticipated fiscal year
- -sufficient capital to make it through to the end of next season
- -high probability of receiving grant funding
- -financials will be discussed in more detail during the strat planning meeting
- -BW clarification significant in-kind donations for S97 helped to boost the revenue for the program demonstrates community support and sustainability. (MC questioned revenue for S97). Marketing efforts financially should help with future ticket sales for this concert series. TBD more during strat planning session

AN motion to convene as a board during strat planning on Sat to discuss and approve budget, passed

AWS motions to add this to the strat planning agenda, passed

8. The Proposed Opera Kelowna 2023 Budget

9. New Business

AN moves to schedule AGM for Feb 7,2023, passed

10. Next Meeting: Scheduled for January 10th, 2023

*deadline for Secretary to receive Artistic Director Report & Managing Director Report is January $\mathbf{3}^{rd}$

(RT & BW please plan for & respect this deadline as we need to give busy directors the time necessary to review, digest & formulate any questions)

11. Adjourn - AN motion to adjourn 7:02